



Research Commercialization Impact Assessment Training workshop Cairo on 20-21 November 2017

Semiramis Hotel, Cairo, Egypt

Day 1: 20 November 2017

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Time	Subject	
09:00 - 09:30	Introductory session	Mr. Mahmoud Sakr
		Mr. Fouad Mrad
9:30 – 10:30	✓ Egyptian Research and Development System	Mr. Mohamed Ellithy
10:30 - 13:00	✓ Overview of What is Research	Moderator: Mr. Fouad Mrad
	Commercialization Impact Assessment	
	✓ Research Commercialization Impact	Trainer: Mr. Surya Raghu
	Assessment: Survey of Methodologies used in	
	some countries and their relevance to Egypt	
	✓ Establishing a case for evaluating the impact	
	of research commercialization	
	Coffee break 11:00 -11:30	
13:00 -14:00	Lunch Break	
14:00 -16:00	✓ How can Technology Transfer Offices help	Moderator: ASRT
	the inventors? (Tools for TTOs for	Dr. Surya Raghu
	commercialization: Technology Roadmaps,	
	Mindmaps, Forecasting and Assessment	
	Methods)	
	✓ Role of Entrepreneurship Education	
	(Promotion?) and Training in Universities	
	towards Innovation and Commercialization	
	Coffee break 15:00 -15:15	
16:00 – 16:30	Wrap-up for the Day	Mr. Fouad Mrad
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Day 2: 21 November 2017

Time	Subject	
09:00 - 13:00	✓ From Inventions to Market – Moderator: Mr. Nizar Halasah	
	Commercialization and IP Strategies for TTOs	
	✓ Team Challenge: Develop Research	
	Commercialization Skills Trainer: Mr. Surya Raghu	
	✓ Team Challenge" outcome (Group Briefing)	
	Coffee break 11:00 -11:30	
13:00 -14:00	Lunch Break	
14:00 -16:00	✓ Science Advice and interface role with Policy Moderator: ASRT	
	maker Trainer: Mr. Surya Raghu	
	Coffee break 15:00 -15:15	
16:00 – 16:15	Wrap-up and Way forward Mr. Mahmoud Sakr & Mr.	
	Fouad Mrad	